



Pinemont Securities Ltd.

Low Risk Investment Grade Bond Fund

October 2021



The Company

Description

- Family firm with 100% ownership by Centennial AS in Oslo
- Endre Rosjo as principal
- Member of the London Stock Exchange
- Regulated by FCA
- Built up a comprehensive network of contacts and resources to guarantee best execution in what can be a thin and competitive market
- Our extensive network makes us a perfect partner for HNWIs looking to deploy capital in the Nordic region and beyond

Activities

- Small investment adviser
- Leading broker in Norwegian non-Government bonds
- Bond trading desk headed up by star trader Kjell Skjevesland
- Works on behalf of companies seeking finance
- Aims to provide innovative growth companies with capital, competence, and networks
- Dedicates substantial resources to these companies to ensure that the improvements we make are sustainable for many years to come

Pinemont deals with some of the largest institutional investors in the Nordic region, who call on us to provide the means to trade in predominantly illiquid high-grade fixed income instruments



Update – Recently Closed Fund

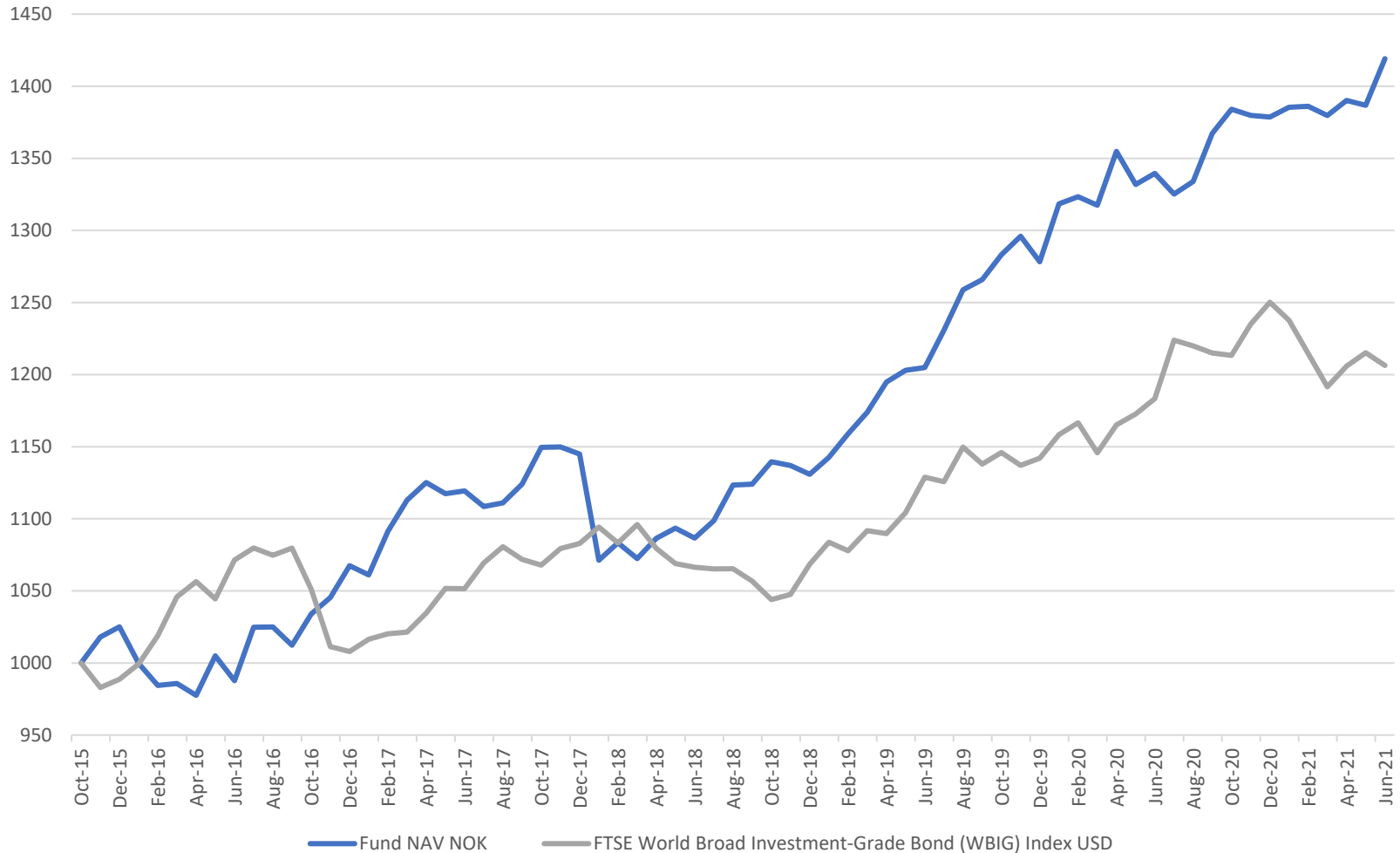
Low Risk Investment Grade Bond Fund

- Launched in **2015**, a sub-fund of DNB's umbrella SIF (Specialised Investment Fund) in **Luxembourg**
- **Motive:**
 - Leverage Pinemont's expertise in the bond market to provide a real return annually without significantly increasing the risk level to investors
 - Safe-haven bonds with an average rating of BBB- (Investment Grade Portfolio)
- **Objective:**
 - Performance in line with historical track record of the family office manager
 - Targeting 4.5% p.a.
- The fund recently closed with a performance of **+41.08%** over **5.5** years, returning all money to investors as of July



Update – Recently Closed Fund (contd.)

Performance Since Inception





Opportunity – New Fund

Themes

- Current theme of asset preservation in an uncertain market environment
- Order books for new IG debt still routinely being oversubscribed by over 10 to 1, depressing IPTs
- As portfolio managers chase higher yields in the more illiquid, sometimes unrated sector it is important to rely on those that can pick ‘the best of the rest’
- Pinemont has been able to maintain decent internal yield by leveraging group expertise and constructing strong defensive bond portfolio

Catalysts

- Have added Bridport & Co (Jersey) as execution counterparty to broaden available research and security access
 - Used in conjunction with Kjell we are able to construct, manage and trade bonds better than ever
- **Opportunity to come on as co-anchor investor in a new fund aiming for \$200m seed capital raise**

Flexibility in proposed structure – an open-ended fund or simpler LLP registered company to keep regulatory costs low and simplify the operational structure. Would offer high liquidity but expect at least 5-year investment horizon



Geographical Reach in Safe Regions

Portfolio Diversification

- **Global Asset Allocation.** However, focus is on the Nordics, developed Europe and North America
- **Financial Services, Insurance, Infrastructure, Technology**
- **NOK, USD, GBP, CAD, EUR, SEK**

